

HOME INSPECTION:

WHY BECOME A HOME INSPECTOR?

A Home Inspection eBook from

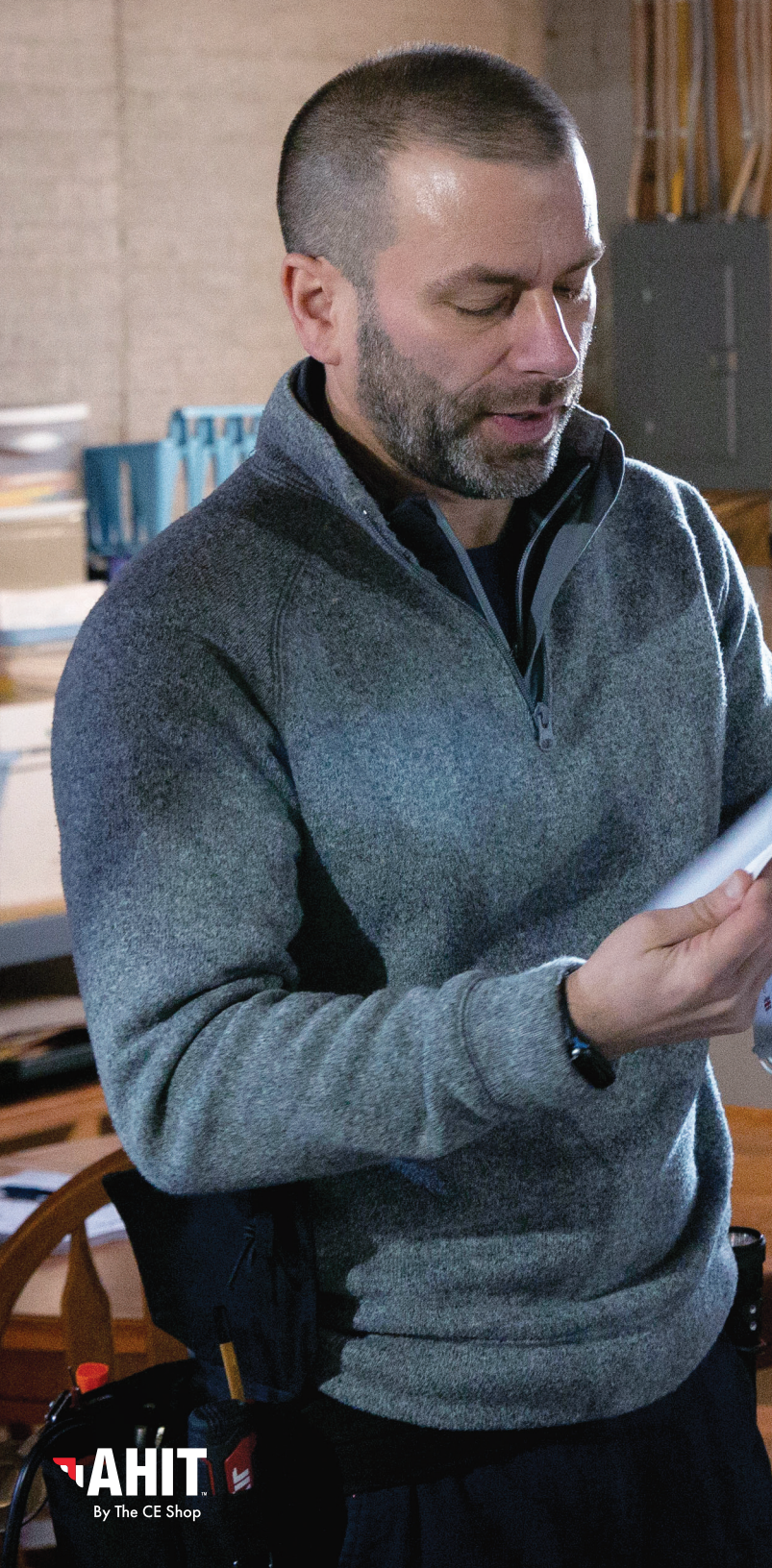
 **AHIT** | AMERICAN HOME™
INSPECTORS TRAINING
By The CE Shop





Home inspectors are among the unsung heroes of the real estate business. With toolkits in tow, they come to the rescue of eager homebuyers to spend hours learning the ins and outs of a home – and finding potential defects – all in the name of safety. With such an important role in the real estate process, it’s no wonder home inspectors are always in demand.

There’s never been a better time to become a home inspector!



What Does a Home Inspector Do?

A home inspector is a valuable resource for any homebuyer.

During a home inspection, a home inspector might...

- Find costly foundational defects in an otherwise soundly built home
- Uncover problems with an electrical system that could one day start a fire
- Find that an HVAC system isn't cooling or heating efficiently enough and recommend maintenance and/or replacement
- Detect something simple (but annoying!) like a wall switch paired with the wrong light
- Offer homebuyers maintenance tips and trade knowledge on the major systems and appliances in their homes

These are just a few of the things home inspectors do while preparing a comprehensive inspection report for a homebuyer. The report is an objective opinion about the condition and safety of a home. It's also invaluable knowledge buyers need before one of the biggest purchase decisions of their lives.

Why Become a Home Inspector?

Here are 11 reasons to become a home inspector.

Steady demand is just one of the many reasons to become a home inspector. Here are the biggest benefits of working in this \$2.3 billion industry.

1. You'll Be Your Own Boss

Work for yourself and grow your business your way.

2. You'll Enjoy Flexible Hours

Set your own hours and decide how much you want to work.

3. You'll Have Unlimited Income Potential

The number of inspections you perform each week determines your annual salary.

4. You'll Be in a Stable Industry

Inspections are performed for 77% of homes sold – as well as for sellers, commercial properties, and homeowners.

5. You'll Have a Low Startup Cost

Start your inspection business with just a few thousand dollars and pay for your training in as little as two home inspections.

6. You'll Spend More Time With the People You Love

Working your own hours means you'll have more time with family and loved ones.

7. You Can Complete Your Training Fast

Complete your AHIT pre-licensing course in as little as three weeks.

8. You'll Have Employment Options

Work for yourself, build your own multi-inspector firm, join an established company, or even work for the government – you'll have many options.

9. Part-Time or Full-Time

Home inspection is a profitable business whether you do it as a side-hustle or full-time.

10. It's Low-Stress Work

Home inspection is a less physically demanding field with great work-life balance.

11. You'll Help People

You'll help homebuyers, sellers, and homeowners ensure their homes are safe for their families.

Who Makes a Great Home Inspector?

You don't have to have a background in construction to be a great home inspector.

To be a great home inspector, all you need is a willingness to learn and a high school diploma (or a GED). Successful home inspectors come from many backgrounds and have different personalities. All of them tend to share these traits... and they're ones you likely already have!

A Self-Starter

You thrive working for yourself.

Detail-Oriented

You'll conduct a thorough, detailed home inspection every time.

A Helper

You'll help homebuyers make one of the biggest purchase decisions of their lives.

Ready to Learn

With training from AHIT, you'll learn everything you need to know to be a successful home inspector on day one.

A Good Communicator

Your clients will rely on you to provide clear, detailed inspection reports and answer all the questions they may have.

Trustworthy

Your clients will trust your opinion about the condition of a home and its need for repairs.

Objective

You'll provide buyers with objective insight they can use to either negotiate the purchase of a home or walk away.

Punctual

You'll be scheduling inspection appointments with clients and following through to meet their needs on time.



How Much Can You Make as a Home Inspector?

Whether full- or part-time, you can make a lucrative living as a home inspector.

Home inspection is one of those rare fields with unlimited income potential.

Full-time or part-time, you'll be in control of your earnings. Building your income is simple. It's all about how many inspections you perform on a weekly or a monthly basis.

Today, the average price of a home inspection runs between **\$400 and \$600**, depending on your state. This fee is generally based on the location, size, age, and features of a home. The larger the home, the higher the inspection price. Additionally, the more urban the location, the higher the inspection price.



Use Our Home Inspector Salary Calculator

*Estimate how much you could make
as a full-time or part-time home
inspector in your state.*

Many home inspectors also get certified in specific types of inspections – like pool/spa, termite, indoor air quality, radon, mold, septic, HVAC, and more. With these added services, you can charge more per inspection and offer them individually for added income.

[See Your Income Potential](#)



What's the Job Outlook for Home Inspectors?

Home inspectors are always in demand.

Homeownership and real estate investment remain big parts of the American Dream. Homebuyers, sellers, and investors will always need the services of a great home inspector. The demand isn't going anywhere – and it exists beyond real estate transactions.

When residential real estate sales slow, people still buy homes and 77% of those homes are inspected. In slower times, the most successful inspectors lean into offering pre-inspection services for sellers and maintenance inspections for homeowners.

Many home inspectors also transition into commercial building inspection to build income. A lucrative niche, certified commercial property inspectors make up to 5 times more per inspection than residential home inspectors.

Learn more about why home inspectors are always in demand and the many ways to build an inspection business in our blog *Are Home Inspectors In Demand?*

[Read Now](#)

As long as properties are bought and sold, **home inspectors will always be in demand.**



5 Million

Home Inspections
Each Year in the U.S.



“My favorite part about being a home inspector is that you’re at a different house every single day, you’re meeting amazing people, and you’re making sure that these families are buying a house that’s safe for them.”

– Joe Mazza, HGTV Star of “Home Inspector Joe” AHIT-Trained Home Inspector

Home Inspection by the Numbers



30K

Home Inspectors
in North America¹



3M

Active Real Estate
Agents in the U.S.²



6.12M

Existing Homes Sold
in the U.S. in 2021³



77%

of Existing Homes
Sold Are Inspected for
Homebuyers Each Year⁴



\$76K

Average Base Pay for
Home Inspectors⁵



200

Average Inspections
per Year per Inspector⁶

Sources: 1. International Association of Certified Home Inspectors (InterNACHI™) 2. Association of Real Estate Law Officials 3. National Association of REALTORS® 4. American Society of Home Inspectors (ASHI) 5. GlassDoor Home Inspector Salary Statistics 6. Examination Board of Professional Home Inspectors



Step Into Your Future as a Home Inspector

With demand growing, there's no better time than now to become a home inspector.

It's time to step into your future! We'll be by your side from your first day as an AHIT student to your first inspection and through building your successful business. When you train with AHIT, we're here with you every step of the way.

Start your new home inspection career today!

Shop AHIT Courses Now

Have more questions about AHIT home inspection training?

Talk with an AHIT Career Advisor by calling 866.939.6442 or emailing Training@AHIT.com. Our Advisors are available Monday through Friday from 7:30 AM - 5:30 PM CST.



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