

2019 HOME INSPECTION

Training & Career Catalog



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Office Hours:
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Monday - Friday



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twitter.com/myahit



linkedin.com/company/american-home-inspectors-training-institute



The inspection training course gave me the knowledge and confidence to become a successful home inspector.

— Travis, WA / Testimonials pg. 13



WELCOME

FROM STARTUP TO SUCCESS

Thank you for your interest in American Home Inspectors Training (AHIT).

American Home Inspectors Training has been the leader in home inspection training since 1993. At AHIT, our mission is to provide you with industry-leading training and support to help you to realize your full potential in the home inspection industry. Whether your goal is to start and operate your own successful home inspection business, or to become a contributor in an established home inspection business, we are here to help you from your initial conversation with us, through the duration of your training, to the end of your home inspection career.

Obtaining a professional home inspection is an important step for a home-buyer. As an AHIT Certified Home Inspector, you will have the ability to inspect a home thoroughly and professionally, giving the home-buyer peace of mind and the information needed to make an informed decision.

Our step-by-step home inspection training, marketing education, and technical support services, provide you with the knowledge and tools you need to grow your home inspection business. We offer straightforward, honest, and helpful guidance tailored to your needs.

We invite you to page through this catalog to learn about our training and everything that we have to offer you. AHIT's mission is to help you get started and succeed in your home inspection career. Should you have any questions, or want to get started with our training, we are just a phone call away.

We look forward to being your partner as you launch your home inspection career!

Sincerely,
Brett Shively, CEO



ABOUT AHIT

Industry leading training since 1993 American Home Inspectors Training Institute is the largest provider of home inspection training in North America and has been training professional home inspectors for over 25 years.

AHIT's extensive experience in educating and supporting thousands of home inspectors, coupled with our wide variety of innovative products and services for those involved in the home inspection industry, gives students the knowledge and the tools needed to start their own successful home inspection business or to become significant contributors in existing home inspection businesses.

A home inspection is an all-encompassing examination of the condition of a home, and is often performed at the time of the sale of the home. A home is one of the largest and most important purchases one will make, so it is vital that an inspection is performed in order to discover the universal condition of the home and to prevent the costly mistake of purchasing a property in need of major repairs. Thus, home inspectors play a very important role in real estate transactions, and quality inspectors are needed to perform this valuable service.

Becoming a home inspector is a great way to become your own boss, and professional home inspecting is one of the fastest growing occupations in the country. Not only will the business make you the boss, it will allow you to have a home-based business with low overhead, have the ability to work your own hours, and have the potential to make a great living.

Home inspection: A recession-proof career
Regardless of whether the real estate market is booming or in a recession, home inspections are

always needed. Real estate transactions are always taking place, and a home inspection is typically a component of these transactions, if not required. With countless buildings and homes in need of an inspection at all times, including foreclosed and repossessed homes, there is never a shortage of work for home inspectors.

THE AHIT ADVANTAGE:

50,000+

Trained since 1993

Leader in
Home Inspection Training
Since 1993

Approved by:
**ASHI, CREIA, TREC,
InterNACHI & others**



THE FOUNDATION FOR YOUR FUTURE

Whether you require our classroom or web-based training program, instructors are available online and by telephone to answer your questions about course material, hands-on exercises, quizzes and certification exams.

ONGOING INSTRUCTOR SUPPORT

Go into business for yourself, not by yourself

As an AHIT student, our expert instructors are always available to answer your questions about new situations you encounter in the field, business and marketing, gaining referrals, and any other type of assistance you may need throughout your inspection career.

WE'RE HERE TO SUPPORT YOU WHEN:

- You encounter a new situation while inspecting
- You need help setting up your business
- You're unsure how to complete a report
- You need help with our software
- You need help selecting marketing materials
- You want tips on how to become more successful

BUSINESS & MARKETING TRAINING

Learn to successfully market, grow, & manage your business

AHIT provides you a blueprint for operating a successful business that includes a sales & marketing plan, inspection plan, office plan, and risk management overview. Not only will you have the skills to inspect, but you'll also have the skills to run a great business.

YOU'LL COME AWAY WITH:

- Key steps to professionalism
- A professional 10-step marketing plan
- Ways to build a referral base
- An understanding of sales and marketing
- Communication basics
- Keys to building real estate agent relationships
- Time-tested and powerful marketing techniques

LIVE CLASSROOM & FIELD TRAINING

Learn from industry professionals,
hands-on and face-to-face

A home inspection performed by a certified home inspector is a critical component for residential real estate. AHIT's unique, hands-on training introduces you to the goals and standards of the home inspection industry. From the moment you pull into a client's driveway, to writing up the final inspection report, and everything in between, our industry-expert instructors will provide you with a complete set of skills to conduct a professional home inspection, as well as start and run a successful business.

The curriculum is designed to target what a home inspector should know about structures, basements, exteriors, roofing, plumbing, electrical, and heating systems in a classroom environment, as well as out in the field in real, local homes.

HANDS-ON LEARNING EXPERIENCES

Our instructors give you unmatched hands-on learning opportunities.

Attending a live classroom and field training course will teach you how to:

- Operate furnaces
- View different electrical systems
- See different types of plumbing material
- Test gas and electrical water heaters
- View roofing material of all types
- Conduct simulated inspections of real homes
- Properly complete an entire inspection report
- Learn to recognize & follow industry standards
- Properly present your findings to your clients



AHIT holds live classroom training sessions in cities throughout the United States year-round. Visit www.ahit.com to view dates and locations of upcoming sessions near you, or call **800-441-9411** to speak with a career advisor.

Pricing varied by location due to various state requirements.



**INSPECT REAL, LOCAL HOMES
WITH YOUR INSTRUCTOR**

Who should attend?

Depending on the state where you reside or intend to conduct business, classroom training may be required. If classroom training is not required by your state, our classroom sessions are a great supplement to our online course materials. Call our career advisors to learn about your state's pre-licensure education requirements.



ONLINE TRAINING

Learn from home, at your own pace

Our new Professional Home Inspection Online Course delivers all of the advantages of our nationally certified home inspection classroom course with real-time web based convenience. The course is comprised of course books, audio and visual tutorials, exercises and practice questions, videos of numerous inspection scenarios, a final exam and valuable industry updates all delivered to you online.

WHAT YOU'LL RECEIVE:

These materials are also included with all live and field training sessions.

COURSE BOOKS AND STUDY MODULES

You'll receive our new course book, A Practical Guide to Home Inspection, 4th Edition along with 14 study modules on all the different components of a home, that will provide you with the knowledge and skills necessary to perform a professional home inspection. For your convenience, you'll also have online access to the course books in electronic format.



** The NHIE Home Inspection Manual is included when the national exam is required.*

NATIONAL HOME INSPECTOR EXAM MANUAL

The NHIE Home Inspection Manual* addresses the technical aspects of the NHIE and is a great resource to help you prepare for this exam.

INTERNACHI 12-MONTH MEMBERSHIP

All graduates of AHIT are eligible for a 12-month free membership to InterNACHI. The International Association of Certified Home Inspectors (InterNACHI) is the world's largest inspection trade association.

INSPECTION REPORTING

Learn more than how to inspect the home. Learn how to use your people skills with the customer and write up a real inspection report.

MARKETING & OPERATIONAL MANUAL

Marketing & Operating a Profitable Home Inspection Business is your blueprint to a successful home inspection business. It includes your Sales & Marketing Plan, Inspection Plan, Office Plan and risk management.

HOW IT WORKS

Depending on your state's requirements, most students will receive online course access, course books, and materials. With our thorough online training course, you will also have access to unlimited support from our training specialists throughout the duration of your independent studies. Students attending classroom/field training are advised to complete all portions of the online course prior to their classroom training.

View state requirements at www.ahit.com

AHIT CURRICULUM OVERVIEW:

Structural:	Foundations • Framing • Roofs
Exterior:	Water Resistant Barrier • Siding • Wall Cladding • Windows • Trim • Exterior Structures • Garages
Roofing:	Asphalt • Wood • Concrete • Clay Tile • Slate • Asbestos Cement • Metal • Roll Roofing • Built-up • Tar & Gravel • Hot-mop • Membranes • Flashing • Chimneys • Roof Drainage
Plumbing:	Service Entrance Piping • Distribution Piping • Drain, Waste and Vent
Heating:	Combustion Appliances • Electric Appliances • Thermostats • Furnaces • Boilers • Wall Furnaces • Floor Furnaces • Hydro-Air Systems • Heat Pumps • Ductwork • Piping
Cooling:	Refrigeration Cycle • Split Systems • Package Units • Cooling Only • Heat Pumps • Standalone Systems • Ductless Mini-splits • Evaporative Coolers
Electrical:	Principles of Electricity • Overhead & Underground Service • Clearances • Main Panels • Sub-Panels • Fuses vs Breakers • Grounding • Branch Circuit Wiring • Fixtures • Receptacles & Switches
Insulation:	Materials • Vapor Retarders
Ventilation:	Attic • Crawl Space
Interiors:	Walls & Ceilings • Floors • Windows & Doors • Stairs & Railings • Room-by-Room Inspection
Fireplaces & Wood-burning Appliances:	Masonry Fireplaces • Factory-built Fireplaces • Inserts • Pellet Stoves • Flues & Chimneys • Clearances
Pools & Spas:	Liners • Finishes • Filters • Pumps • Skimmers • Self-fill Mechanisms • Pop-up heads • Vacuums & Cleaners
Commercial Inspections:	Industry Overview • American Society for Testing and Materials (ASTM) • Commercial vs Residential • Codes • SOP vs ASTM Guide



Home Inspection Reporting Software

InspectIT with the Cloud is the easiest reporting application on the market today. With its simple user-interface, you can provide quotes, add contacts and make appointments while you are in the field with the mobile app. Use the Cloud to sync your data and get access to all your information on any computer with the ability to edit your reports in Microsoft Word—maximizing your time and providing quick, professional reports to your clients.

Make Your Inspection Reports Easy

- **Fast.** Spend less time writing reports, and more time growing your business.
- **Easy.** Create inspection reports in the field and email a PDF file of the report right from your device
- **Customizable.** Personalized report templates to match your business and type of inspection.
- **100% mobile.** Create, perform and deliver inspection reports on any Android and iOS devices. No internet connection required.
- **Support** you can depend on. Technical support is available for all users.

Benefits of InspectIT with the Cloud Get all the features of the App plus:

- **Extended Access.** Sync data and reports for access on any licensed devices
- **Report Editing.** Edit reports in Microsoft Word
- **Data Security.** Safe and secure data backups
- **Integration.** Integrate your ISN account
- **Advanced Search.** Dynamic search capabilities to help find reports and client contacts easier and faster

**InspectIT App: \$9.95 per month maintenance fee required after 12 months.*

*** InspectIT Cloud: \$49.00 per month maintenance fee required starting from initial purchase date. This includes the \$9.95 monthly maintenance fee for the InspectIT app. Maximum storage capacity is 75 GB.*



Maximize your revenue potential with **commercial inspection training!**

No license or exam required.

Looking for a new career opportunity or to supplement your current career? Commercial building inspection is the answer.

American Home Inspectors Training (AHIT) has a new online commercial inspection course that is the only of its kind. This video-based course will take you step-by-step through the essential information you need to know about how to become a commercial building inspector and succeed in the industry.



Call 877-211-7483 to talk to a career advisor and start your commercial inspection career today.

Benefits of Becoming a Commercial Inspector



4x-5x potential income increase per inspection



No regulations or license required



No state or national exam required



Less competition in the field

AHITU MEMBERSHIP:

HOME INSPECTION CONTINUING EDUCATION

By your side for long-term career development

AHITU provides online, self-paced continuing education courses so you can earn CEUs required by your state or learn more for your own professional development. Courses are also approved for continuing education units to renew memberships with professional home inspection organizations.



GET UNLIMITED
**6-MONTH OR
12-MONTH**
ACCESS FOR
ONE LOW PRICE!

COURSES AVAILABLE:

- Inspecting Pools & Spas
- Inspecting New Construction
- Report Writing for Risk Reduction
- Introduction to Green Building
- Start Your Home Inspection Career Off Right
- Get Into the Heads of Successful Realtors
- How to be a Top-Performing Home Inspector
- Marketing Solutions to Help Grow Your Home Inspection Career
- Relationship Selling Helps You Grow Your Business Fast
- Wood Destroying Organisms
- Bed Bug Inspections
- Inspector Safety
- Alternative, Renewable, Sustainable, and Green Energy
- Atoms, Conductors, Insulators and Flow
- Biomass Energy
- Circuits and Wires
- Commercial Building Energy Conservation
- Direct and Alternating Current
- Electricity Distribution
- Geothermal Energy
- Home Energy Use – Helping Lower Electricity Bills
- Smart Meters
- Solar Energy for Electricity and Heating
- Voltage, Current and Resistance
- Business Etiquette
- Business Writing Skills
- Customer Service – Face to Face and on the Phone
- Direct Mail Marketing Techniques
- Oral Communication Skills
- Stress Management
- Time Management
- Inspecting Solid Fuel Burning Appliances
- Inspecting Heat Pumps, Air Conditioners, Furnaces and Air Handlers
- Advanced Electrical – Understanding Arc Faults and New Protection Regulations
- Expansive Soils and Their Effects/Evaluating
- Structural Conditions of a Home

From your training, to starting your business, to the day you retire, AHIT has the tools & resources you need for a successful inspection career.



ADDITIONAL TOOLS & RESOURCES

MARKETING MATERIALS

AHIT offers a variety of professionally designed web sites from which you can choose, with content customized to your personal business. AHIT also offers customized business cards, brochures, promotional items, and more to help boost your marketing efforts.

REPORT FORMS

Used by thousands of inspectors across the country, this comprehensive report is easy for the home inspector to use and for the clients to understand.

HOME INSPECTION GUIDE BOOKS

When you are unsure of something you find in the field, it is good to have a quick reference book at hand. AHIT has a selection of books available for purchase covering a range of subjects, including building codes, specific components of the home, exam prep, and more.

Visit ahit.com to view all of the home inspection tools, products, and resources AHIT offers to assist you as an inspector throughout your career.

TESTIMONIALS

REAL STUDENTS. REAL SUCCESS.

“Just wanted to say that the field and tech support that is offered from AHIT is the best I have ever had. Questions are answered in a timely manner and with the attitude that they are proud and happy to be there and to be able to help. You and your staff are the best.”

– Dennis, TN

“I just wanted to thank everyone at AHIT. The inspection training course gave me the knowledge and confidence to become a successful home inspector. After completing the course I applied with FEMA. I now travel the world to presidentially declared disaster areas and inspect homes that have been damaged or destroyed. I was recently deployed to Louisiana to inspect homes damaged by Hurricane Katrina. I love the work I do and owe it all to AHIT. Thank you and keep up the good work.”

– Travis, WA

“There are a lot of training programs for home inspectors, but I don’t see how any program could be better than AHIT’s. I have over 10 years of construction experience and I was astonished at how much new information there was for me to learn.”

– Paul, AZ

“If a person is serious about becoming a home inspector and passing their state or national exam, I can’t imagine where they could get any better training than AHIT!”

– Fred, OH

“I have been fortunate to attend many professional seminars. This class is without question one of the most effective that I have attended. Student involvement was strongly encouraged and exercised.”

– Marc, MO

“This class covered everything. I got every penny worth, and then some!”


– Sandie, CA

IN JUST THREE STEPS...

BE ON YOUR WAY TO SUCCESS

Becoming an AHIT Certified Home Inspector can open new horizons, whether you want to change careers or are looking to supplement your income. Start a career in home inspection today in three easy steps:




 Call 800.441.9411


 Enroll in a Course

 Get Certified & Begin

FOLLOW US ONLINE:

 facebook.com/myahit

 twitter.com/myahit

 linkedin.com/company/american-home-inspectors-training-institute



Start your new career
in home inspection

TODAY!

www.ahit.com



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a home inspector today!

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